

BPM Outsourcing

Accountants Bookkeeping Service



www.bpmsource.com - Phone: 905-947-1872 - Fax: 905-305-0173

BOTTOM-LINE!

OUTSOURCING BOOKKEEPING WRITEUP TO BPM WILL DRIVE NEW PROFITS TO THE BOTTOM-LINE

BPM Outsourcing is a BPO company that specializes in back-office bookkeeping for small business, accountants and accounting firms.

We are positioned to handle significant bookkeeping service delivery growth levels.

We have established a back office in Barbados that we will ramp-up as required to meet work-load growths levels that would be more cost-effective handled near-offshore.

In addition, we will be able to help Accountants who provide controllership services with our order-to-cash business process system, for managing the credit-to-cash application process.

With the BPM bookkeeping service system, CAs/CPAs and Accountants will be able to cost-effectively offload the routine bookkeeping tasks and unscheduled back-work projects, so as to grow the firms' revenues and profits without having to increase staff cost/ infrastructure cost.

BPM service will allow Accountants and CA/CPA firms' to focus on delivering high margin professional service work., leaving BPM to handle the low-end work.

As businesses move to embrace the accounting service outsourcing idea, this area of Outsourcing will explode.

This means that these firms who would in the past have said no to adding a small business new client bookkeeping account to their business can now look at outsourcing as the support business tool for handling the bookkeeping service delivery process for this client group.

However, in order for Accountants to profit from tapping into this new clients revenue stream without increasing costs, they will have to begin thinking outside of the box.

This means focusing on driving more profit to the practice, by implementing a outsourcing system that lets the bookkeeping client deal direct with the service provider while they focus on providing professional level service.

Most *Accountants* firms that provide year-round bookkeeping services to clients today typically do one of the following:

- (1) Send their accountants or part-time/full-time bookkeepers to the client's office to do the bookkeeping work,
- (2) Hire full or part-time bookkeepers to do the bookkeeping in their with the clients required to do a certain amount of bookkeeping prep work to get the information to the firm.
- (3) Setup the clients on bookkeeping software to do some of the data entry write-up.

These methods are people intensive and not very cost effective and leave the firms vulnerable to losing clients to freelance and independent bookkeepers, who would offer these clients a total hands-off bookkeeping service.

This is where the BPM bookkeeping service for Accountants and firms can help manage the task and simplify the process.

We will help you keep the client and grow the client base all at the same time.

By being located in Toronto with back-office for bookkeeping located in Barbados, we can provide Accountants and firms with an efficient, convenient and extremely cost-effective bookkeeping service and support system, that can be seamlessly integrated into the firms' existing bookkeeping document workflow and reporting.

BPM Outsource CA/CPA Bookkeeping service is designed to manage the bookkeeping workload, and provide Accountants with the opportunity to cost-effectively increase their bookkeeping client base and the Bottom-line.



Outsource Bookkeeping service for Accountants

With the convenience of an office next door and the cost benefits of Offshore Outsourcing Without having to Cross the Ocean

Our mission is to relieve accountants of the low end bookkeeping work to focus on growing their practice without having to grow their staff

ABOUT BPM.

BPM is a Bookkeeping and Business Process Management company, focused on providing accountants and firms with a cost-competitive fixed-fee client back-office bookkeeping service and support, customized to work seamlessly within existing client bookkeeping work-flow process systems, that will look and feel like we are in the office next door.

AS STATED IN CA MAGAZINE NOVEMBER 2004 ISSUE, "IT'S ACCOUNTING'S TURN TO BE OUTSOURCED"